

Opportunity Alert

You have **4 new opportunities** for review! View details of the opportunities and more content on Evalueserve!

1. Payments Opportunities

2 opportunities

Mobile Wallets in India to start offering small amounts on short-term credit

Mobile wallets in India are increasingly looking for opportunities to diversify their revenue streams.

Next Steps for Client: Client can look at ways to **partner** with such players:

- •Partnering for such services might give banks rich *transactional data* of e-wallet companies which can be used in a number of ways.
- •Offerings such as these can also go a long way in reaching out to unbanked / underserved population in India who do not have *access to credit products* from banks.
- •Banks who have e-wallets in countries like *Kenya* can also study the feasibility of offering such short term loan facility via e-wallets in those countries to reach out to the unbanked/ underserved segment of the population.
- •However, this development might *impact* the credit products/ services of banks such as credit cards which consumers might be using to meet their low value and short term needs.

New contactless communication technology uses light instead of NFC

Next Steps for Client: Client can explore this technology and assess its usage **feasibility** since it offers certain inherent advantages over NFC (Near Field Communication) technology. Following are its claimed advantages:

- -Universal Availability: Unlike NFC (Near Field Communication) technology, OPTO is available on all smartphones since it uses a native feature, light from the smartphone screen.
- -Higher level of security: While it's relatively easier to steal information transmitted through NFC (though the hacker needs to be close enough), light signals used in OPTO cannot be captured in the same way as light is naturally dispersed by ambient light surrounding it.

2. Forex Opportunities

2 opportunities

French textile group DMC to be acquired by BlueGem

Next Steps for Client: Client can support the British investment fund BlueGem Capital Partners in completing the transaction for acquisition of French textile group DMC SAS.

US fund Proterra Investment in talks to sell Dodla Dairy stake

Next Steps for Client: Client can assist the buyers of Proterra's stakes in Dodla Dairy Ltd in executing the cross-border transaction; potential buyers still unknown.

View all opportunities

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